

Message Text

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PAGE 01 FRANKF 08843 031555Z

22

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W
----- 111095

R 031518Z DEC 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 6421
INFO AMEMBASSY BONN
AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 8843

SECSTATE WASHDC FOR COMMERCE

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJ: SPECIAL TRADE OPPORTUNITY: GERMAN AUTOMOTIVE BRAKE
MANUFACTURER SEEKS U.S. SOURCE OF SUPPLY FOR RUBBER HYDRAULIC
BRAKE HOSE PRODUCED TO U.S. SPECIFICATIONS

1. DURING THE USA IMPORT PROMOTION DAY HELD AT DILLENBURG-
WETZLAR, DEC 1, 1976, HERR W. COHNEN, OWNER OF COHNEN
GMBH & CO., A WEST GERMAN MANUFACTURER OF AUTOMOTIVE BRAKES,
EXPLAINED HIS SEARCH FOR US SUPPLIERS OF RUBBER HYDRAULIC
BRAKE HOSES ACCORDING TO THE FOLLOWING US SPECIFICATIONS.

SAE J 1401 MVSS 106.

2. THE FIRST ORDER WOULD BE FOR 10,000 METERS ON REELS.
SUBSEQUENT ORDERS WOULD FOLLOW REGULARLY.

3. THE FIRM COHNEN GMBH WAS FOUNDED IN 1932, EMPLOYS
300, AND REPORTS SALES OF DM 300 MILLION IN 1975.

4. COMMERCE IS REQUESTED TO ALERT U.S. MANUFACTURERS
OF THIS SPECIALIZED PRODUCT AND HAVE THEM CONTACT:

HERR W. COHNEN
COHNEN GMBH & CO.
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WERK FUER FAHRZEUG UND MOTORLEITUNGEN

KASSELER STRASSE 24
D-6360 DILLENBURG
TEL 02771-21044 LEHMANN

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NNN

Message Attributes

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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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